

Harris County  
FEDERAL CREDIT UNION

Annual  
**REPORT** | 2022





# Harris County

FEDERAL CREDIT UNION

*Once A Member, Always A Member*  
Established in 1951, Harris County Federal Union serves nearly 20,000 members throughout Harris County. For over 70 years HCFCU has been fully committed to serving Harris County employees, and we continue this tradition today by offering a wide variety of deposit, savings, investment products, and affordable lending to help you achieve your financial goals. Whatever those goals are, HCFCU is here to help by offering convenience, flexibility, and an array of wonderful products designed to help you earn more, and gain better control of your wallet.

## Mission Statement

We are committed to providing personalized financial solutions that enhance the lives of our member-owners.

## Vision Statement

We will provide quality financial services and expertise to assist members in achieving financial well-being.

## Board of Directors

Diana Woodley, Chairman  
Mercedes Leal, Vice Chairman  
Peggy Sparks, Treasurer  
Pam Speer, Secretary

Darla Coons, Director  
Dorothy Dehnert, Director  
Janet Bryant, Director  
Jeremy Ratcliff, Director

John Matthews, Director  
Kevin Mauzy, Director  
Rosanette Bosco, Director

## Supervisory Committee

Crystal Milner

James Hastings

Wendy Caesar

# Board of Directors Report

As member-owners of our unique cooperative, you have a voice in your credit union. Harris County Federal Credit Union draws financial strength from its members. When you borrow and save and refer your family and coworkers – we all benefit. Your participation in credit union events and educational opportunities also contributes to the growth and potential of your credit union. We are all invested in the financial well-being of each member of our credit union family.

As a financial cooperative, we recognize that we can most effectively serve you and strengthen our organization by engaging with all Harris County employees and supporting the essential Harris County services and programs that provide our foundation. Although 2021 brought its own economic and pandemic related challenges, HCFCU acted to ensure availability of critical financial services throughout our community.

Deposit growth continued to outpace loan demand as members looked to bolster their savings and hold off on larger purchases due to price increases and limited availability. Many members continued working remotely as the impacts of the pandemic wore on. Service delivery evolved to increase secure, online access to members and potential members. We appreciate your confidence in the credit union to provide valuable financial services. As you can see from the financial reports included, HCFCU continues to grow. Our growth allows us to offer a wide array of deposit and loan products to assist you in achieving your financial goals. We take our mission to heart, and as a member of the Harris County community, we have a stake in your success.

We again experienced limited ability to bring credit union services into County offices through our CU@Work program but appreciate members accessing our services, including new memberships, online. We were able to add over 1100 new members during 2021 from a variety of different departments with many of those new members opening multiple products and services. The confidence you have placed in us to serve your financial needs is an honor and we intend to continue working to earn your business and strengthening member relationships.

As we begin our 71st year of service, with assets of over \$209 million, I'd like to recognize my fellow board members for their dedication to this credit union. United in leadership, we are responsible for ensuring your credit union has a capable, qualified, and transparent management team. The strength of this Board's commitment to the highest standards of governance and management is integral to HCFCU's well-being, sustainability, and prosperity. We are grateful for the opportunity to serve on the Board of Directors for HCFCU and we remain committed to furthering the mission of our credit union.

## Supervisory Committee Report

The Supervisory Committee is tasked with ensuring that the Board of Directors and management of the credit union is meeting all regulatory requirements and complying with approved policies and control procedures to safeguard members' assets. The Committee provides oversight related to the establishment of effective internal controls, adherence to board policies and compliance with appropriate laws and regulations.

In order to continue providing effective oversight as the size and complexity of the credit union increases, the Committee is guided by a mission statement and work plan designed to ensure Committee members are meeting obligations. Each member is expected to stay current on the responsibilities of the Supervisory Committee as well as the activities of the credit union. Committee members have received appropriate training during the year, and they remain committed to expanding their knowledge.

The Supervisory Committee contracts with an independent auditing firm to perform an annual audit of the credit union. Their latest review, conducted in accordance with the National Credit Union Administration - (NCUA) Rules and Regulations, effective June 30, 2021, indicated that the overall records and operations of the credit union were found to be in good condition. In addition, the NCUA reviews the credit union to confirm compliance with board policies, federal laws, and regulations. Their most recent review found HCFCU to be in excellent financial condition.

Based on thorough analysis, the Supervisory Committee is satisfied that adequate internal controls exist to protect member accounts and that the financial statements accurately reflect the performance and condition of the credit union. The Supervisory Committee is dedicated to carrying out its responsibilities in the best interest of the credit union membership. The Committee appreciates the assistance and cooperation of staff and management and the continued support of the Board of Directors in the performance of these duties.



## Assets

	<u>2020</u>	<u>2021</u>
Loans to Members	\$91,236,443	\$91,943,274
Cash on Hand and in Banks	\$28,487,148	\$32,855,302
Investments	\$65,921,343	\$71,481,202
Fixed Assets	\$350,166	\$155,670
All Other Assets	\$7,657,415	\$12,603,340
<b>Total Assets</b>	<b>\$193,652,514</b>	<b>\$209,038,788</b>

## Liabilities & Equity

Accounts Payable	\$2,060,841	\$1,783,105
Dividends Payable	\$0	\$0
Notes Payable	\$0	\$0
All Other Liabilities	\$329,889	\$355,517
<b>Total Liabilities</b>	<b>\$2,390,730</b>	<b>\$2,138,622</b>
Member Deposits	\$161,836,493	\$174,317,744
Reserves	\$1,188,669	\$1,188,669
Retained Earnings	\$28,236,622	\$31,393,754
<b>Total Member Equity</b>	<b>\$191,261,784</b>	<b>\$206,900,167</b>
<b>Total Liabilities &amp; Equity</b>	<b>\$193,652,514</b>	<b>\$209,038,788</b>

## Statement of Income & Expenses

### Income

<u>2020</u>	<u>2021</u>	
\$5,555,645	\$5,429,828	Loans
\$1,043,570	\$904,545	Investments
\$2,033,126	\$2,283,914	Fees & Miscellaneous
<b>\$8,632,342</b>	<b>\$8,618,287</b>	<b>Total Income</b>

### Expenses

\$2,618,886	\$2,631,716	Salaries & Benefits
\$2,668,853	\$2,626,840	General Administration
\$58,357	\$62,076	Depreciation
\$639,482	\$565,321	Dividends on Member Deposits
\$578,600	\$310,900	Provisions for Loan Loss
\$0	\$0	Gain/Loss on Disposition of Assets
<b>\$6,564,178</b>	<b>\$6,196,853</b>	<b>Total Expenses</b>
<b>\$2,068,164</b>	<b>\$2,421,434</b>	<b>Net Income</b>
\$375,314	\$467,250	Other Non-Operating Income
<b>\$2,443,478</b>	<b>\$2,888,684</b>	<b>Transfer to Undivided Earnings</b>

# HCFCU Team

## Executive Team

Vicki Squires  
President

Dawn Daily  
VP, Lending & Collections

Mike Wilson  
VP, Sales & Service

Stephen Farias  
VP, Information Systems

## Accounting & Technology

Veronica King  
Accounting Projects & Facilities Manager

Marco Hernandez  
Accounting Specialist

Jennifer McDermott  
Plastic Card Specialist

Zamoni Bryant  
IT Systems Specialist

## Lending Team

Tamera De La Rosa  
Loan Supervisor

Regina Graves  
Senior Loan Officer

Roberto Becerril  
Senior Loan Officer

Hodari Mitchell  
Loan Officer

Christina Deshotel  
Loan Assistant

## Marketing

Kameo Allen  
Marketing Specialist

## Collections Team

Rhonda White  
Collections Manager

Gricelda Ramirez  
Collections Specialist

Tekyrian Stephens-Persley  
Collections Specialist

## Operations Team

Diana Leon  
Operations Manager

Connie Myers  
Teller Supervisor

Randee Del Bosque  
Operations Specialist

## Member Services Team

Cerciaus Janvier  
Member Service Rep

Jeanette Sharpe  
Member Service Rep

Dominic Guillory  
Branch Service Rep

Kassandra Peguero  
Branch Service Rep

Delia Emms  
Vault Teller

Jihad Garlington  
Teller

Jazmin Granados  
Teller

Kalisha Abbott  
Teller

Leslie Davila  
Teller

## Products and Services

*to fit the needs of our members.*

Full-Family Memberships  
Share Accounts (Savings)  
Share Draft (Checking)  
Premier Share Draft  
Young Adult Share Draft  
Kid's Treasure (Share)  
Share Certificates  
Traditional & Roth IRAs  
Auto Loans  
Boat Loans  
Motorcycle/RV Loans  
Extended Warranties  
GAP Insurance  
Signature (Personal) Loans  
Equipment Loans  
Audio Response  
Online Banking  
Online Bill Pay  
EZCard Online Card Center  
Popmoney  
HCFCU ePay Loans  
Mobile Application  
Remote Deposit Capture  
E-Statements  
Text Alerts  
eAlerts (Email)  
eSign Loan Documents  
Credit Union Checks

Savings Bond Redemption  
Instant Issue Debit Cards  
Metro "Q" Cards  
Visa Gift Cards  
CU at Work Program  
Home Loans  
Home Equity Loans  
Home Equity Lines of Credit  
Secure Credit Cards  
Platinum MasterCard®  
Payroll Deduction  
Direct Deposit  
Account to Account Transfers  
Cross Member Transfers  
Switch Online Accounts  
Courtesy Pay  
Overdraft Lines of Credit  
Co-Op Shared Branches  
Allpoint® Surcharge-Free ATM  
Money Orders  
Member Auto Center  
Tru Stage Insurance  
Credit Life Insurance  
Credit Disability Insurance  
Investment Services  
Notary Services  
Financial Education