Mission Statement: We are committed to providing personalized financial solutions that enhance the lives of our member-owners. **Vision Statement:** We will provide quality services and financial expertise to exceed member expectations.



Financial Report 2020:

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ASSETS	2019	2020
Loans to Members	\$93,990,754	\$91,236,443
Cash on Hand and in Banks	\$17,861,718	\$28,487,148
Investments	\$48,024,185	\$65,921,343
Fixed Assets	\$463,518	\$350,166
All Other Assets	\$5,818,105	\$7,657,415
Total Assets	\$166,158,280	\$193,652,514
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\$2 371 120

\$166,158,280

\$2,060,841

\$193,652,514

LIABILITIES & EQUITY Accounts Payable

Total Liabilities & Equity

Accounts rayable	32,371,120	32,000,041
Dividends Payable	\$0	\$0
Notes Payable	\$0	\$0
All Other Liabilities	\$227,482	\$329,889
Total Liabilities	\$2,598,602	\$2,390,730
Member Deposits	\$136,693,577	\$161,836,493
Reserves	\$1,188,669	\$1,188,669
Retained Earnings	\$25,677,431	\$28,236,622
Total Member Equity	\$163,559,677	\$191,261,784

Statement of Income	w Lapens	Expenses.	
INCOME	2019	2020	
From Loans	\$5,561,355	\$5,555,645	
From Investments	\$1,253,885	\$1,043,570	
From Fees & Miscellaneous	\$2,030,115	\$2,033,126	
Total Income	\$8,845,354	\$8,632,342	
EXPENSES			
Salaries & Benefits	\$2,369,063	\$2,618,886	
General Administration	\$2,809,296	\$2,668,853	
Depreciation	\$53,644	\$58,357	
Dividends on Member Deposits	\$637,625	\$639,482	
Provisions for Loan Losses	\$710,360	\$578,600	
Gain/Loss on Disposition of Assets	\$0	\$0	
Total Expenses	\$6,579,988	\$6,564,178	
Net Income	\$2,265,366	\$2,068,164	
Other Non-Operating Income	\$248,323	\$375,314	
Transfer to Undivided Earnings	\$2.513.689	\$2,443,478	

Agenda:

Secretary Ascertains Quorum Approval of the Minutes of the Last Annual Meeting on 11/12/20 Financial Report Board of Directors Report Supervisory Committee Report **Old Business** New Business Drawings, Awards, & Prizes* Adjournment

Board of Directors:

Diana Woodley, Chairman Mercedes Leal, Vice Chairman Peggy Sparks, Treasurer Pam Speer, Secretary Darla Coons, Director Janet Bryant, Director Dorothy Dehnert, Director Rosanette Bosco, Director Jeremy Ratcliff, Director John Matthews, Director Kevin Mauzy, Director

As credit union members, you have an essential voice in our unique cooperative. Harris County Federal Credit Union draws its financial strength from our member-owners. Through the use of credit union products and services, your support, along with your participation in credit union events and educational opportunities, contributes to the growth and potential of your credit union. We are all invested in the health and wellbeing of our credit union family.

Board of Directors Report:

As a financial cooperative, we recognize that we can most effectively serve you and strengthen our organization by engaging with all Harris County employees and supporting the essential Harris County services and programs that provide our foundation. Although 2020 brought unprecedented challenges, HCFCU acted to ensure the availability of critical financial services throughout our community. Deposits were up sharply, and loan growth dipped as members looked to increase their savings during uncertain economic times. Even with fewer County employees working on-site, due to stay-home work-safe measures, the credit union experienced continued membership growth. Service delivery evolved to increase secure online access to members and potential members. We appreciate your confidence in the credit union to provide valuable financial services. As you can see from the financial reports included, HCFCU continues to grow. Our growth allows us to offer a wide array of deposit and loan products to help you achieve your financial goals. We take our mission to heart, and as a member of the Harris County community, we know firsthand how best to serve your financial needs. Despite the ongoing impact of the pandemic on our CU@Work program, limiting

our ability to bring credit union services into County offices, the Credit Union has successfully expanded relationships with members. Our growing ambassador network within Harris County helped to ensure consistent delivery of HCFCU products and services to new and existing Harris County employees at their convenience. As we approach our 70th anniversary in November 2021, with assets of over \$193

million, serving 20,000+ members, we remember how it all started, and we celebrate what we've achieved together. We are all grateful for the opportunity to serve on the Board of Directors for HCFCU, and we remain committed to furthering Supervisory Committee Report:

Supervisory Committee: Crystal Milner

James Hastings Wendy Caesar

The Supervisory Committee is tasked with ensuring that the Board of Directors

and management of the credit union is meeting all regulatory requirements and complying with approved policies and control procedures to safeguard members' assets. The Committee provides oversight related to establishing adequate internal controls, adherence to board policies, and compliance with appropriate laws and regulations.

To continue providing effective oversight as the credit union's size and complexity increases, the Committee is guided by a mission statement and work plan designed to ensure Committee members meet obligations. Each member is expected to stay current on the Supervisory Committee's responsibilities and the activities of the credit union. Committee members have received appropriate training during the year, and they remain committed to expanding their knowledge.

The Supervisory Committee contracts with an independent auditing firm to perform an annual audit of the credit union. Their latest review, conducted following the National Credit Union Administration - (NCUA) Rules and Regulations, effective June 30, 2020, indicated that the credit union's overall records and operations were found to be in good condition. The NCUA reviews the credit union to confirm compliance with board policies, federal laws, and regulations. Their most recent review found HCFCU to be in excellent financial condition.

Based on thorough analysis, the Supervisory Committee is satisfied that adequate internal controls exist to protect member accounts and that the financial statements accurately reflect the credit union's performance and condition.

The Supervisory Committee is dedicated to carrying out its responsibilities in the credit union membership's best interest. The Committee appreciates the assistance and cooperation of staff and management along with the continued support of the Board of Directors in the performance of these duties.

#Meet the Team Here to Serve

Back Office Team: Pauline Alderete, Marketing & Business Development

Marco Hernandez, Accounting Specialist Jennifer McDermott, Plastic Card Specialist Zamoni Bryant, IT System Specialist

Tekyrian Stephens-Presley **Lending Team:**

Collections Team:

Gricelda Ramirez

Regina Graves, Sr Officer Tamera De La Rosa, Sr Officer Hodari Mitchell, Loan Officer Roberto Becerril, Loan Officer Christina Deshotel, Loan Asst Products & Services:

Services Team: Vanessa Fernandez, Branch Rep

Kassandra Peguero, Branch Rep Randee Del Bosque, Operations Specialist Richard Shaw, Member Rep Jeannette Sharpe, Me<mark>mber Rep</mark> Delia Emms, Vault Teller Jared Perez, Teller Natasha Flores, Teller Kalisha Abbott, Teller Jihad Garlington, Teller

Executive Management Team:

Vicki Squires, President Dawn Daily, VP, Lending & Collections Mike Wilson, VP, Sales & Services Stephen Farias, VP, Information Systems

<mark>Managemen</mark>t Team: Veronica King, Accounting & Facilities

Rhonda White, Collections Diana Leon, Operations Connie Myers, Teller Supervisor To fit the needs of our member.

Home Loans Home Equity Loans Home Equity Lines of Credit Secure Credit Cards Platinum MasterCard® GoToMyCard Online Card Center Payroll Deduction Direct Deposit Account to Account Transfers Cross Member Transfers

Audio Response Online Banking Online Bill Pay Popmoney HCFCU ePay Loans Mobile Application Remote Deposit Capture E-Statements Text Alerts eAlerts (Email) eSign Loan Documents

Credit Union Checks

Member Auto Center

TruStage Insurance

Money Orders

Credit Life Insurance Credit Disability Insurance Investment Services Notary Services Financial Education Savings Bond Redemption Instant Issue Debit Cards Metro "Q" Cards Visa Gift Cards CU at Work Program

Share Accounts (Savings) Share Draft (Checking) Premier Share Draft Young Adult Share Draft

Full-Family Memberships

Kid's Treasure (Share) Share Certificates Traditional & Roth IRAs Auto Loans Boat Loans Motorcycle/RV Loans Extended Warranties

Signature (Personal) Loans Co-Op Shared Branches

GAP Insurance

Equipment Loans

Switch Online Accounts Courtesy Pay Overdraft Lines of Credit

Allpoint® Surcharge-Free ATMs