

2017 Annual Report



Harris County
FEDERAL CREDIT UNION

Since 1951, Harris County Federal Credit Union has been committed to providing affordable financial solutions to Harris County employees. What started from two people has grown into a family of more than 18,000 members strong.

Thank you for being a member.
Once a Member, always a Member.

Vision Statement

We will provide quality services and financial expertise to exceed your expectations.



1400 Franklin Street | Houston, TX 77002
713.755.5160 phone | 713.755.8982 fax
www.hcfcu.com | hcfcu@hcfcu.com
Open to serve you, Monday - Friday
Lobby Hours: 7:30 AM - 5:00 PM
Drive-Thru Hours: 7:30 AM - 6:00 PM

Agenda

Secretary Ascertain Quorum
Approval of the Minutes of the Last Annual Meeting
on March 22, 2017
Financial Report
Board of Directors Report
Supervisory Committee Report
Old Business
New Business
Drawing for Door Prizes
Adjournment

Supervisory Committee

Crystal Milner | James Hastings | Cheryl Guenther

Board of Directors

Diana Woodley – Chairman
Mercedes Leal – Vice Chairman
Pam Speer – Secretary
Peggy Sparks – Treasurer
Rosanette Bosco – Director
Janet Bryant – Director
Darla Coons – Director
Dorothy Dehnert – Director
John Matthews – Director
Kevin Mauzy – Director
Jeremy Ratcliff – Director



Supervisory Committee Report

The Supervisory Committee is tasked with ensuring that the board of directors and management of the credit union is meeting all regulatory requirements and complying with approved policies and control procedures to safeguard members' assets. The committee provides oversight related to the establishment of effective internal controls, adherence to board policies and compliance with appropriate laws and regulations.

In order to continue providing effective oversight as the size and complexity of the credit union increases, the committee is guided by a mission statement and work plan designed to ensure committee members are meeting obligations. Each member is expected to stay current on the responsibilities of the Supervisory Committee as well as the activities of the credit union. Committee members have received appropriate training during the year and they remain committed to expanding their knowledge.

The Supervisory Committee contracts with an independent auditing firm to perform an annual audit of the credit union. Their latest review, conducted in accordance with the National Credit Union Administration (NCUA) Rules and Regulations, effective June 30, 2017, indicated that the overall records and operations of the credit union were found to be in good condition. In addition, the NCUA reviews the credit union annually to confirm compliance with board policies and federal laws and regulations. This review found HCFCU to be in excellent financial condition.

Based on thorough analysis, the Supervisory Committee is satisfied that adequate internal controls exist to protect member accounts and that the financial statements accurately reflect the performance and condition of the credit union.

The Supervisory Committee is dedicated to carrying out its responsibilities in the best interest of the credit union membership. The Committee appreciates the assistance and cooperation of staff and management and the continued support of the Board of Directors in the performance of these duties.

Board of Directors Report

As stakeholders in the Harris County Federal Credit Union, we are all invested in the health and well-being of this great financial institution. As we look back on 2017, it's important to reflect on how the Credit Union carried out its mission and had a positive impact on the lives of our members. Our community experienced unprecedented challenges in the aftermath of Hurricane Harvey, and your Credit Union was there to provide storm relief in the form of low-cost loans, fee waivers, and payment extensions, to name just a few. We are proud of the number of members who sought out our services during this time. These relief efforts demonstrate our commitment to enhancing the lives of our member-owners. It's that mission that continues to guide our financial cooperative forward, and we appreciate your trust in us through it all.

As a financial cooperative, we understand that we can most effectively serve you and strengthen our organization by engaging with all Harris County employees and supporting the essential Harris County services and programs that provide our foundation. HCFCU continued to offer financial education and other outreach services in support of Harris County, including Harris County Protective Services, Harris County Public Health, Harris County Sheriff's Office, Harris County Toll Road Authority, the Houston Food Bank, Julia C. Hester House, and Precinct One's Leadership Experience & Employment Program. Also, to promote the pursuit of higher education within the community we serve, the Credit Union again offered several scholarships to college-bound youth in honor of J.E. 'Mac' McCain and the late Commissioner, El Franco Lee.

We are always striving to add value to your Credit Union membership by offering new or expanded products and services. To that end, HCFCU recently launched an expanded investment services solution, online financial education, and a new mobile app with check deposit feature. We encourage each member to contact a credit union representative and explore the benefits of these and any other products or services you are not currently utilizing.

The Board of Directors is committed to furthering the strength of our financial cooperative, and we draw power from your participation in the credit union. HCFCU now serves 18,000 members and has grown to over \$162 million in assets. We are all grateful for the opportunity to serve on the Board of Directors for HCFCU, and we look forward to serving your financial needs for years to come.

Financial Report 2017

As of December 31, 2017

Assets	2016	2017
Loans to Members	\$75,674,303	\$78,736,948
Cash on Hand & in Banks	\$16,670,514	\$17,296,939
Investments	\$53,142,854	\$60,776,724
Fixed Assets	\$622,308	\$435,163
All Other Assets	\$5,034,358	\$5,541,519
Total Assets	\$151,144,336	\$162,787,293

Liabilities & Equity

Accounts Payable	\$1,868,643	\$2,486,729
Dividends Payable	\$0	\$0
Notes Payable	\$0	\$0
All Other Liabilities	\$219,584	\$257,264
Total Liabilities	\$2,088,227	\$2,743,993
Member Deposits	\$128,496,534	\$137,484,389
Reserves	\$1,188,669	\$1,188,669
Retained Earnings	\$19,370,907	\$21,370,242
Total Member Equity	\$149,056,110	\$160,043,300
Total Liabilities & Equity	\$151,144,336	\$162,787,293

Statement of Income & Expenses

	2016	2017
Income		
Loans	\$4,974,196	\$5,030,052
Investments	\$716,724	\$915,223
Fees & Miscellaneous	\$1,650,099	\$1,683,759
Total Income	\$7,341,019	\$7,629,034
Expenses		
Salaries & Benefits	\$1,724,182	\$1,755,426
General Administration	\$2,549,545	\$2,698,861
Depreciation	\$74,838	\$58,790
Dividends Paid	\$570,454	\$591,198
Loan Loss Provisions	\$592,124	\$781,975
Gain/Loss on Disposition of Assets	-\$4	\$0
Total Expenses	\$5,511,139	\$5,886,250
Net Income	\$1,829,880	\$1,742,783
NCUSIF Stabilization Expense	\$0	\$0
Transfer to Undivided Earnings	\$1,829,880	\$1,742,783

Products & Services

Full-Family Memberships
Share Accounts (Savings)
Share Draft (Checking)
Premier Share Draft
Young Adult Share Draft Accounts
Kid's Treasure (Share) Accounts
Share Certificates
Traditional & Roth IRAs
Auto Loans
Boat Loans
Motorcycle/RV Loans
Extended Warranties
GAP Insurance
Signature (Personal) Loans
Home Loans
Home Equity Loans
Home Equity Lines of Credit
Secure Credit Cards
Platinum MasterCard®
GoToMyCard Online Card Center
Payroll Deduction
Direct Deposit

Account to Account Transfers
Cross Member Transfers
Switch Online Accounts
Courtesy Pay
Overdraft Lines of Credit
Co-Op Shared Branches
Allpoint® Surcharge-Free ATMs
Audio Response
Online Banking
Online Bill Pay
Popmoney (Peer to Peer transfers)
HCFCU ePay Loans
Mobile Application
Remote Deposit Capture
E-Statements
Text Alerts
eAlerts (Email)
eSign Loan Documents
Credit Union Checks
Traveler's Checks
Money Orders

Vehicle Pricing Guides
Member Auto Center
TruStage Insurance
Credit Life Insurance
Credit Disability Insurance
Investment Services
Notary Services
Financial Education Workshops
Online Financial Education
Savings Bond Redemption
Instant Issue Debit Cards
Metro "Q" Cards
Visa Gift Cards
CU at Work Program

EXECUTIVE MANAGEMENT

Vicki Squires
President

Gertie Toups
VP, Accounting & Technology

Dawn Daily
VP, Lending & Collections

Mike Wilson
VP, Sales & Service

MARKETING

Pauline Alderete
Marketing Specialist

ACCOUNTING & TECHNOLOGY

Zamoni Bryant
IT System Specialist

Jennifer McDermott
Plastic Card Specialist

Veronica King
Accounting Projects & Facilities
Specialist

COLLECTIONS

Rhonda White
Collection Manager

Gricelda Vela
Collection Specialist

Tekyrian Stephens-Persley
Collection Specialist

LENDING

Regina Graves
Senior Loan Officer

Tamera De La Rosa
Senior Loan Officer

Rachel Morales
Senior Loan Officer

Roberto Becerril
Loan Officer

Christina Deshotel
Loan Assistant

THE TEAM

OPERATIONS

Diana Cromeans
Operations Manager

Connie Myers
Teller Supervisor

MEMBER SERVICES

Randee Del Bosque - Member Contact Specialist

Marco Hernandez - Member Service Rep

Hodari Mitchell - Member Service Rep

Jeannette Sharpe - Member Service Rep

Angela Martinez-Gomez - Vault Teller

Esmeralda Herrera - Teller

Atiner Stills - Teller

Leslie Davila - Teller

Denzel Calhoun - Teller

Carolina Sandoval - Teller

Vanessa Fernandez - Branch Service Rep

Will Lewis - Branch Service Rep

Our Mission

We are committed to providing personalized financial solutions that enhance the lives of our member-owners.

